

SCHEDULES TO AND FORMING PART OF THE REVENUE ACCOUNTS AND PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED ON AND TO BALANCE SHEET AS AT September 30,2020

FORM NL-6-COMMISSION SCHEDULE  
COMMISSION

Rs '000

For the quarter ended September 30,2020															
Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
<b>Commission paid</b>															
Commission Paid Direct	10,241	-	54,760	218	54,978	160	1,591	45,461	-	212	-	-	3,915	106,317	116,558
Add: Re-insurance Accepted	217	-	-	-	-	-	-	-	-	21	-	-	-	21	238
Less: Commission on Re-insurance Ceded	6,801	-	2,617	735	3,352	14	21,653	3,575	-	204	-	-	1,003	29,801	36,602
<b>Net Commission</b>	<b>3,657</b>	<b>-</b>	<b>52,143</b>	<b>(517)</b>	<b>51,626</b>	<b>146</b>	<b>(20,062)</b>	<b>41,886</b>	<b>-</b>	<b>29</b>	<b>-</b>	<b>-</b>	<b>2,912</b>	<b>76,537</b>	<b>80,194</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>															
Agents	164	-	3,620	-	3,620	1	1	472	-	24	-	-	-	4,118	4,282
Brokers	1,518	-	28,368	10	28,378	2	1,573	8,790	-	181	-	-	422	39,346	40,864
Corporate Agency	8,559	-	12,305	1	12,306	157	16	36,052	-	7	-	-	3,493	52,031	60,590
Others	-	-	10,467	207	10,674	-	1	147	-	-	-	-	-	10,822	10,822
<b>TOTAL</b>	<b>10,241</b>	<b>-</b>	<b>54,760</b>	<b>218</b>	<b>54,978</b>	<b>160</b>	<b>1,591</b>	<b>45,461</b>	<b>-</b>	<b>212</b>	<b>-</b>	<b>-</b>	<b>3,915</b>	<b>106,317</b>	<b>116,558</b>

Upto the quarter ended September 30,2020															
Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
<b>Commission paid</b>															
Commission Paid Direct	15,883	-	99,137	383	99,520	314	1,826	77,242	-	361	-	-	6,232	185,495	201,378
Add: Re-insurance Accepted	757	-	-	-	-	-	-	-	-	48	-	-	11	59	816
Less: Commission on Re-insurance Ceded	12,405	-	4,605	1,306	5,911	27	36,138	5,928	-	347	-	-	2,058	50,409	62,814
<b>Net Commission</b>	<b>4,235</b>	<b>-</b>	<b>94,532</b>	<b>(923)</b>	<b>93,609</b>	<b>287</b>	<b>(34,312)</b>	<b>71,314</b>	<b>-</b>	<b>62</b>	<b>-</b>	<b>-</b>	<b>4,185</b>	<b>135,145</b>	<b>139,380</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>															
Agents	231	-	6,457	-	6,457	1	2	906	-	48	-	-	3	7,417	7,648
Brokers	2,548	-	47,597	13	47,610	17	1,801	9,893	-	305	-	-	852	60,478	63,026
Corporate Agency	13,104	-	22,721	2	22,723	296	22	66,066	-	8	-	-	5,377	94,492	107,596
Others	-	-	22,362	368	22,730	-	1	377	-	-	-	-	-	23,108	23,108
<b>TOTAL</b>	<b>15,883</b>	<b>-</b>	<b>99,137</b>	<b>383</b>	<b>99,520</b>	<b>314</b>	<b>1,826</b>	<b>77,242</b>	<b>-</b>	<b>361</b>	<b>-</b>	<b>-</b>	<b>6,232</b>	<b>185,495</b>	<b>201,378</b>

For the quarter ended September 30,2019															
Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
<b>Commission paid</b>															
Commission Paid Direct	12,748	-	49,777	8	49,785	106	2,606	25,661	-	206	-	-	6,008	84,372	97,120
Add: Re-insurance Accepted	186	-	-	-	-	-	-	-	-	15	-	-	-	15	201
Less: Commission on Re-insurance Ceded	3,406	-	2,216	703	2,919	6	16,684	2,563	-	47	-	-	1,639	23,858	27,264
<b>Net Commission</b>	<b>9,528</b>	<b>-</b>	<b>47,561</b>	<b>(695)</b>	<b>46,866</b>	<b>100</b>	<b>(14,078)</b>	<b>23,098</b>	<b>-</b>	<b>174</b>	<b>-</b>	<b>-</b>	<b>4,369</b>	<b>60,529</b>	<b>70,057</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>															
Agents	3	-	3,095	4	3,099	1	-	360	-	20	-	-	-	3,480	3,483
Brokers	237	-	25,575	2	25,577	14	2,602	1,446	-	141	-	-	(28)	29,752	29,989
Corporate Agency	12,508	-	14,033	1	14,034	91	4	22,058	-	45	-	-	6,036	42,268	54,776
Others	-	-	7,074	1	7,075	-	-	1,797	-	-	-	-	-	8,872	8,872
<b>TOTAL</b>	<b>12,748</b>	<b>-</b>	<b>49,777</b>	<b>8</b>	<b>49,785</b>	<b>106</b>	<b>2,606</b>	<b>25,661</b>	<b>-</b>	<b>206</b>	<b>-</b>	<b>-</b>	<b>6,008</b>	<b>84,372</b>	<b>97,120</b>

Upto the quarter ended September 30,2019															
Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
<b>Commission paid</b>															
Commission Paid Direct	21,307	-	93,374	13	93,387	217	6,085	45,082	-	1,565	-	-	9,238	155,574	176,881
Add: Re-insurance Accepted	478	-	-	-	-	-	-	-	-	44	-	-	-	44	522
Less: Commission on Re-insurance Ceded	6,458	-	4,138	1,273	5,411	13	31,216	5,410	-	1,203	-	-	2,651	45,904	52,362
<b>Net Commission</b>	<b>15,327</b>	<b>-</b>	<b>89,236</b>	<b>(1,260)</b>	<b>87,976</b>	<b>204</b>	<b>(25,131)</b>	<b>39,672</b>	<b>-</b>	<b>406</b>	<b>-</b>	<b>-</b>	<b>6,587</b>	<b>109,714</b>	<b>125,041</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>															
Agents	101	-	7,139	6	7,145	28	-	433	-	20	-	-	9	7,635	7,736
Brokers	434	-	45,404	3	45,407	42	6,080	3,895	-	1,451	-	-	677	57,552	57,986
Corporate Agency	20,772	-	26,490	2	26,492	147	5	38,356	-	94	-	-	8,552	73,646	94,418
Others	-	-	14,341	2	14,343	-	-	2,398	-	-	-	-	-	16,741	16,741
<b>TOTAL</b>	<b>21,307</b>	<b>-</b>	<b>93,374</b>	<b>13</b>	<b>93,387</b>	<b>217</b>	<b>6,085</b>	<b>45,082</b>	<b>-</b>	<b>1,565</b>	<b>-</b>	<b>-</b>	<b>9,238</b>	<b>155,574</b>	<b>176,881</b>