

SCHEDULES TO AND FORMING PART OF THE REVENUE ACCOUNTS AND PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED ON AND TO BALANCE SHEET AS AT June 30,2021

FORM NL-6-COMMISSION SCHEDULE
COMMISSION

Rs '000

| For the quarter ended June 30,2021 | | | | | | | | | | | | | | | |
|--|----------------|------------|---------------|--------------|---------------|------------------------|-------------------|------------------|-----------|-------------|--------------|----------|----------------|---------------------|-------------|
| Particulars | Fire | Marine | Miscellaneous | | | | | | | | | | | | Grand Total |
| | | | Motor OD | Motor TP | Motor Total | Workmen's Compensation | Personal Accident | Health Insurance | Liability | Engineering | Trade Credit | Aviation | Others | Miscellaneous Total | |
| Commission paid | | | | | | | | | | | | | | | |
| Commission Paid Direct | 8,739 | 201 | 46,913 | 1,093 | 48,006 | 109 | 991 | 30,573 | - | 678 | - | - | 903 | 81,260 | |
| Add: Re-insurance Accepted | 1,633 | - | - | - | - | - | - | - | - | 31 | - | - | 174 | 205 | |
| Less: Commission on Re-insurance Ceded | 15,257 | 121 | 19,203 | 600 | 19,803 | 10 | 2,597 | 18,401 | - | 795 | - | - | 2,653 | 44,259 | |
| Net Commission | (4,885) | 80 | 27,710 | 493 | 28,203 | 99 | (1,606) | 12,172 | - | (86) | - | - | (1,576) | 37,206 | |
| Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: | | | | | | | | | | | | | | | |
| Agents | 521 | - | 2,910 | - | 2,910 | 11 | - | 512 | - | 10 | - | - | 2 | 3,445 | |
| Brokers | 4,764 | 201 | 24,270 | 75 | 24,345 | 14 | 982 | 3,063 | - | 661 | - | - | 746 | 29,811 | |
| Corporate Agency | 3,450 | - | 6,650 | 1 | 6,651 | 82 | 8 | 26,609 | - | 7 | - | - | 155 | 33,512 | |
| Others | 4 | - | 13,083 | 1,017 | 14,100 | 2 | 1 | 389 | - | - | - | - | - | 14,492 | |
| TOTAL | 8,739 | 201 | 46,913 | 1,093 | 48,006 | 109 | 991 | 30,573 | - | 678 | - | - | 903 | 81,260 | |

| Upto the quarter ended June 30,2021 | | | | | | | | | | | | | | | |
|--|----------------|------------|---------------|--------------|---------------|------------------------|-------------------|------------------|-----------|-------------|--------------|----------|----------------|---------------------|-------------|
| Particulars | Fire | Marine | Miscellaneous | | | | | | | | | | | | Grand Total |
| | | | Motor OD | Motor TP | Motor Total | Workmen's Compensation | Personal Accident | Health Insurance | Liability | Engineering | Trade Credit | Aviation | Others | Miscellaneous Total | |
| Commission paid | | | | | | | | | | | | | | | |
| Commission Paid Direct | 8,739 | 201 | 46,913 | 1,093 | 48,006 | 109 | 991 | 30,573 | - | 678 | - | - | 903 | 81,260 | |
| Add: Re-insurance Accepted | 1,633 | - | - | - | - | - | - | - | - | 31 | - | - | 174 | 205 | |
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| Net Commission | (4,885) | 80 | 27,710 | 493 | 28,203 | 99 | (1,606) | 12,172 | - | (86) | - | - | (1,576) | 37,206 | |
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| Brokers | 4,764 | 201 | 24,270 | 75 | 24,345 | 14 | 982 | 3,063 | - | 661 | - | - | 746 | 29,811 | |
| Corporate Agency | 3,450 | - | 6,650 | 1 | 6,651 | 82 | 8 | 26,609 | - | 7 | - | - | 155 | 33,512 | |
| Others | 4 | - | 13,083 | 1,017 | 14,100 | 2 | 1 | 389 | - | - | - | - | - | 14,492 | |
| TOTAL | 8,739 | 201 | 46,913 | 1,093 | 48,006 | 109 | 991 | 30,573 | - | 678 | - | - | 903 | 81,260 | |

| For the quarter ended June 30,2020 | | | | | | | | | | | | | | | |
|--|--------------|----------|---------------|--------------|---------------|------------------------|-------------------|------------------|-----------|-------------|--------------|----------|--------------|---------------------|-------------|
| Particulars | Fire | Marine | Miscellaneous | | | | | | | | | | | | Grand Total |
| | | | Motor OD | Motor TP | Motor Total | Workmen's Compensation | Personal Accident | Health Insurance | Liability | Engineering | Trade Credit | Aviation | Others | Miscellaneous Total | |
| Commission paid | | | | | | | | | | | | | | | |
| Commission Paid Direct | 5,642 | - | 44,377 | 165 | 44,542 | 154 | 235 | 31,781 | - | 149 | - | - | 2,317 | 79,178 | |
| Add: Re-insurance Accepted | 540 | - | - | - | - | - | - | - | - | 27 | - | - | 11 | 38 | |
| Less: Commission on Re-insurance Ceded | 5,604 | - | 1,988 | 571 | 2,559 | 13 | 14,485 | 2,353 | - | 143 | - | - | 1,055 | 20,608 | |
| Net Commission | 578 | - | 42,389 | (406) | 41,983 | 141 | (14,250) | 29,428 | - | 33 | - | - | 1,273 | 58,608 | |
| Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: | | | | | | | | | | | | | | | |
| Agents | 67 | - | 2,837 | - | 2,837 | - | 1 | 434 | - | 24 | - | - | 3 | 3,299 | |
| Brokers | 1,030 | - | 19,229 | 3 | 19,232 | 15 | 228 | 1,103 | - | 124 | - | - | 430 | 21,132 | |
| Corporate Agency | 4,545 | - | 10,416 | 1 | 10,417 | 139 | 6 | 30,014 | - | 1 | - | - | 1,884 | 42,461 | |
| Others | - | - | 11,895 | 161 | 12,056 | - | - | 230 | - | - | - | - | - | 12,286 | |
| TOTAL | 5,642 | - | 44,377 | 165 | 44,542 | 154 | 235 | 31,781 | - | 149 | - | - | 2,317 | 79,178 | |

| Upto the quarter ended June 30,2020 | | | | | | | | | | | | | | | |
|--|--------------|----------|---------------|--------------|---------------|------------------------|-------------------|------------------|-----------|-------------|--------------|----------|--------------|---------------------|-------------|
| Particulars | Fire | Marine | Miscellaneous | | | | | | | | | | | | Grand Total |
| | | | Motor OD | Motor TP | Motor Total | Workmen's Compensation | Personal Accident | Health Insurance | Liability | Engineering | Trade Credit | Aviation | Others | Miscellaneous Total | |
| Commission paid | | | | | | | | | | | | | | | |
| Commission Paid Direct | 5,642 | - | 44,377 | 165 | 44,542 | 154 | 235 | 31,781 | - | 149 | - | - | 2,317 | 79,178 | |
| Add: Re-insurance Accepted | 540 | - | - | - | - | - | - | - | - | 27 | - | - | 11 | 38 | |
| Less: Commission on Re-insurance Ceded | 5,604 | - | 1,988 | 571 | 2,559 | 13 | 14,485 | 2,353 | - | 143 | - | - | 1,055 | 20,608 | |
| Net Commission | 578 | - | 42,389 | (406) | 41,983 | 141 | (14,250) | 29,428 | - | 33 | - | - | 1,273 | 58,608 | |
| Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: | | | | | | | | | | | | | | | |
| Agents | 67 | - | 2,837 | - | 2,837 | - | 1 | 434 | - | 24 | - | - | 3 | 3,299 | |
| Brokers | 1,030 | - | 19,229 | 3 | 19,232 | 15 | 228 | 1,103 | - | 124 | - | - | 430 | 21,132 | |
| Corporate Agency | 4,545 | - | 10,416 | 1 | 10,417 | 139 | 6 | 30,014 | - | 1 | - | - | 1,884 | 42,461 | |
| Others | - | - | 11,895 | 161 | 12,056 | - | - | 230 | - | - | - | - | - | 12,286 | |
| TOTAL | 5,642 | - | 44,377 | 165 | 44,542 | 154 | 235 | 31,781 | - | 149 | - | - | 2,317 | 79,178 | |