

PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

(Rs in Lakhs)

Sl.No.	Channels	For the quarter ended 31st Dec 2018		For the quarter ended 31st Dec 2017		Upto the quarter ended 31st Dec 2018		Upto the quarter ended 31st Dec 2017	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3,600	486	2,326	295	7,738	1,128	4,608	602
2	Corporate Agents-Banks	24,603	3,162	20,501	2,357	70,354	8,785	52,096	6,062
3	Corporate Agents -Others	2,209	277	1,072	232	6,695	838	2,913	657
4	Brokers	23,302	2,112	10,992	762	54,768	4,582	29,745	1,993
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	99,384	1,190	18,267	407	220,528	2,590	62,814	1,572
7	Others-Web Aggregator	27,904	988	13,645	565	57,661	2,085	31,546	1,394
8	Others-Point of Sale	2,425	311	2,128	213	7,105	749	2,953	338
9	Others-MISP	-	-	-	-	2	1	-	-
	Total (A)	183,427	8,525	68,931	4,831	424,851	20,757	186,675	12,618
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	183,427	8,525	68,931	4,831	424,851	20,757	186,675	12,618