

PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

(Rs in Lakhs)

Sl.No.	Channels	For the quarter ended 30th June 2021		For the quarter ended 30th June 2020		Upto the quarter ended 30th June 2021		Upto the quarter ended 30th June 2020	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	2,293	314.08	2,013	240.90	2,293	314.08	2,013	240.90
2	Corporate Agents-Banks	19,377	2678.76	27,436	3,388.66	19,377	2,678.76	27,436	3,388.66
3	Corporate Agents -Others	2,589	266.55	14,250	429.94	2,589	266.55	14,250	429.94
4	Brokers	111,370	2899.93	26,043	1,891.33	111,370	2,899.93	26,043	1,891.33
5	Micro Agents	2,618	7.27	1,372	7.96	2,618	7.27	1,372	7.96
6	Direct Business	248,240	4332.31	221,663	2,371.50	248,240	4,332.31	221,663	2,371.50
7	Others-Web Aggregator	47,636	715.61	42,031	957.94	47,636	715.61	42,031	957.94
8	Others-Point of Sale	6,979	683.95	4,827	454.49	6,979	683.95	4,827	454.49
9	Others-MISP	-	-	-	-	-	-	-	-
	Total (A)	441,102	11,898.45	339,635	9,742.73	441,102	11,898.45	339,635	9,742.73
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	441,102	11,898.45	339,635	9,742.73	441,102	11,898.45	339,635	9,742.73