

Name of the Insurer: Kotak Mahindra General Insurance Company Limited

Date: 30th Sep 2021

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	2,449	330.07	4,742	644.15	2,390	300.15	4,403	541.06
2	Corporate Agents-Banks	30,712	3,429.76	50,089	6,108.53	31,346	4,103.20	58,782	7,491.86
3	Corporate Agents -Others	4,602	416.93	7,191	683.48	19,340	629.89	33,590	1,059.83
4	Brokers	284,840	4,906.08	396,210	7,806.01	274,389	3,194.90	300,432	5,086.23
5	Micro Agents	3,594	12.00	6,212	19.26	878	2.29	2,250	10.24
6	Direct Business -Officers/Employees -Online (Through Company Website) -Others	330,211	5,947.05	578,451	10,279.36	206,114	4,031.25	427,777	6,402.76
7	Common Service Centres(CSC)								
8	Insurance Marketing Firm								
9	Point of sales person (Direct)	7,778	783.26	14,757	1,467.21	5,326	448.95	10,153	903.44
10	MISP (Direct)	-	-	-	-	-	-	-	-
11	Web Aggregators	1,504	43.81	49,140	759.42	54,450	905.02	96,481	1,862.95
12	Referral Arrangements								
13	Other (to be specified) (i) _____ (ii) _____								
	Total (A)	665,690	15,868.97	1,106,792	27,767.43	594,233	13,615.64	933,868	23,358.37
14	Business outside India (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	665,690	15,868.97	1,106,792	27,767.43	594,233	13,615.64	933,868	23,358.37