FORM NL-6-COMMISSION SCHEDULE
Name of the Insurer: Kotak Mahindra General Insurance Company Limited
Registration No. 152 and Date of Registration with the IRDAI November 18,2015

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health	
	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021
Commission & Remuneration	85.38	160.56	7.68	9.23	-	-	7.68	9.23	577.33	951.91	13.03	23.07	590.35	974.98	350.16	646.99	13.49	21.13	-	-	363.64	668.12
Rewards	3.52	15.73	1.89	2.35	-	-	1.89	2.35	104.19	198.74	5.70	6.59	109.90	205.33	6.91	15.81	3.07	5.34	-	-	9.99	21.15
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	**88.90**	**176.29**	**9.57**	**11.58**	**-**	**-**	**9.57**	**11.58**	**681.52**	**1,150.65**	**18.73**	**29.66**	**700.25**	**1,180.31**	**357.07**	**662.80**	**16.56**	**26.47**	**-**	**-**	**373.63**	**689.27**
Add: Commission on Re-insurance Accepted	18.47	34.80	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	151.33	303.90	7.50	8.71	-	-	7.50	8.71	298.75	490.78	8.05	14.05	306.80	504.83	251.61	435.62	65.77	91.74	-	-	317.38	527.36
Net Commission	**(43.96)**	**(92.81)**	**2.07**	**2.87**	**-**	**-**	**2.07**	**2.87**	**382.77**	**659.87**	**10.68**	**15.61**	**393.45**	**675.48**	**105.46**	**227.18**	**(49.21)**	**(65.27)**	**-**	**-**	**56.25**	**161.91**
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																						
Individual Agents	0.27	5.48	1.60	1.60	-	-	1.60	1.60	33.58	62.67	0.01	0.01	33.58	62.68	5.44	10.55	0.02	0.02	-	-	5.45	10.57
Corporate Agents-Banks/FII/HFC	39.32	61.13	-	-	-	-	-	-	85.75	141.45	0.01	0.01	85.76	141.47	310.06	568.33	0.08	0.16	-	-	310.14	568.49
Corporate Agents-Others	22.34	35.03	-	-	-	-	-	-	17.92	28.71	-	0.00	17.92	28.71	5.99	13.81	0.00	0.00	-	-	5.99	13.82
Insurance Brokers	26.77	74.41	7.97	9.99	-	-	7.97	9.99	443.04	685.75	16.29	17.04	459.33	702.79	32.37	63.00	16.45	26.27	-	-	48.82	89.27
Direct Business - Onlinec	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
MISP (Direct)	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
Web Aggregators	(0.00)	0.02	-	-	-	-	-	-	(0.87)	41.15	2.39	12.55	1.51	53.70	0.14	1.74	0.00	0.00	-	-	0.14	1.74
Insurance Marketing Firm	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
Common Service Centers	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1.80	2.89	-	-	-	-	1.80	2.89
Point of Sales (Direct)	0.20	0.21	-	-	-	-	-	-	102.10	190.92	0.04	0.05	102.15	190.96	1.28	2.47	0.00	0.01	-	-	1.28	2.49
Other (to be specified)	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
TOTAL	88.90	176.29	9.57	11.58	-	-	9.57	11.58	681.52	1,150.65	18.73	29.66	700.25	1,180.31	357.07	662.80	16.56	26.47	-	-	373.63	689.27
Commission and Rewards on (Excluding Reinsurance) Business written :								-					-	-							-	-
In India	88.90	176.29	9.57	11.58	-	-	9.57	11.58	681.52	1,150.65	18.73	29.66	700.25	1,180.31	357.07	662.80	16.56	26.47	-	-	373.63	689.27
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

FORM NL-6-COMMISSION SCHEDULE
Name of the Insurer: Kotak Mahindra General Insurance Company Limited
Registration No. 152 and Date of Registration with the IRDAI November 18,2015

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Overseas Travel Insurance		Total Health	
	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020
Commission & Remuneration	98.53	152.42	-	-	-	-	-	-	449.63	815.03	1.68	2.95	451.31	817.98	432.98	746.92	12.27	14.10	-	-	445.25	761.02
Rewards	3.88	6.41	-	-	-	-	-	-	97.97	176.34	0.50	0.88	98.47	177.22	21.63	25.50	3.64	4.16	-	-	25.27	29.66
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	**102.41**	**158.83**	**-**	**-**	**-**	**-**	**-**	**-**	**547.60**	**991.37**	**2.18**	**3.83**	**549.78**	**995.20**	**454.61**	**772.42**	**15.91**	**18.26**	**-**	**-**	**470.52**	**790.68**
Add: Commission on Re-insurance Accepted	2.17	7.57	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	68.01	124.05	-	-	-	-	-	-	26.17	46.05	7.35	13.06	33.52	59.11	35.75	59.28	216.53	361.38	-	-	252.28	420.66
Net Commission	**36.57**	**42.35**	**-**	**-**	**-**	**-**	**-**	**-**	**521.43**	**945.32**	**(5.17)**	**(9.23)**	**516.26**	**936.09**	**418.86**	**713.14**	**(200.62)**	**(343.12)**	**-**	**-**	**218.24**	**370.02**
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																						
Individual Agents	1.64	2.31	-	-	-	-	-	-	36.19	64.57	0.00	0.00	36.20	64.57	4.72	9.06	0.02	0.02	-	-	4.74	9.09
Corporate Agents-Banks/FII/HFC	40.63	76.51	-	-	-	-	-	-	102.15	191.03	0.01	0.02	102.17	191.05	340.75	609.24	0.15	0.21	-	-	340.90	609.46
Corporate Agents-Others	44.96	54.54	-	-	-	-	-	-	20.91	36.19	0.00	0.01	20.91	36.20	19.78	51.42	0.00	0.00	-	-	19.78	51.42
Insurance Brokers	15.18	25.48	-	-	-	-	-	-	283.68	475.96	0.10	0.13	283.78	476.09	87.89	98.93	15.73	18.01	-	-	103.62	116.94
Direct Business - Onlinec	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
MISP (Direct)	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
Web Aggregators	-	-	-	-	-	-	-	-	47.07	107.25	2.05	3.66	49.13	110.91	0.72	1.52	0.00	0.00	-	-	0.72	1.53
Insurance Marketing Firm	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
Common Service Centers	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.35	1.27	-	-	-	-	0.35	1.27
Point of Sales (Direct)	-	-	-	-	-	-	-	-	57.59	116.36	0.01	0.01	57.60	116.38	0.40	0.98	0.00	0.00	-	-	0.40	0.98
Other (to be specified)	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
TOTAL	102.41	158.83	-	-	-	-	-	-	547.60	991.37	2.18	3.83	549.78	995.20	454.61	772.42	15.91	18.26	-	-	470.52	790.68
Commission and Rewards on (Excluding Reinsurance) Business written :																						
In India	102.41	158.83	-	-	-	-	-	-	547.60	991.37	2.18	3.83	549.78	995.20	454.61	772.42	15.91	18.26	-	-	470.52	790.68
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

FORM NL-6-COMMISSION SCHEDULE
Name of the Insurer: Kotak Mahindra Gene
Registration No. 152 and Date of Registra

iscellaneous **(Amount in Rs. Lakhs)**

Particulars	Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Other segments [b]		Other Miscellaneous segment		Total Miscellaneous		Grand Total	
	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021	For the Quarter September 30, 2021	Up to the quarter September 30, 2021
Commission & Remuneration	1.05	2.08	-	-	7.11	12.35	-	-	-	-	-	-	15.53	22.83	977.69	1,680.36	1,070.75	1,850.14
Rewards	0.02	0.08	-	-	1.57	3.11	-	-	-	-	-	-	2.88	4.61	124.35	234.28	129.76	252.37
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	**1.07**	**2.16**	**-**	**-**	**8.68**	**15.46**	**-**	**-**	**-**	**-**	**-**	**-**	**18.41**	**27.44**	**1,102.04**	**1,914.64**	**1,200.51**	**2,102.51**
Add: Commission on Re-insurance Accepted	-	-	-	-	0.26	0.57	-	-	-	-	-	-	0.04	1.78	0.30	2.35	18.77	37.15
Less: Commission on Re-insurance Ceded	0.11	0.21	-	-	11.47	19.42	-	-	-	-	-	-	30.84	57.37	666.60	1,109.19	825.43	1,421.80
Net Commission	**0.96**	**1.95**	**-**	**-**	**(2.53)**	**(3.39)**	**-**	**-**	**-**	**-**	**-**	**-**	**(12.39)**	**(28.15)**	**435.74**	**807.80**	**393.85**	**717.86**
Break-up of the expenses (Gross) incurred																		
Individual Agents	0.01	0.11	-	-	0.44	0.54	-	-	-	-	-	-	0.47	0.49	39.95	74.39	41.81	81.47
Corporate Agents-Banks/FII/HFC	0.93	1.75	-	-	0.07	0.14	-	-	-	-	-	-	3.23	4.78	400.13	716.62	439.45	777.75
Corporate Agents-Others	-	-	-	-	-	-	-	-	-	-	-	-	0.00	0.01	23.92	42.54	46.26	77.56
Insurance Brokers	0.13	0.27	-	-	8.18	14.78	-	-	-	-	-	-	14.71	22.17	531.17	829.28	565.91	913.68
Direct Business - Onlinec	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
MISP (Direct)	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
Web Aggregators	(0.00)	0.02	-	-	-	-	-	-	-	-	-	-	(0.00)	0.00	1.65	55.46	1.65	55.49
Insurance Marketing Firm	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
Common Service Centers	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1.80	2.89	1.80	2.89
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	103.43	193.45	103.63	193.66
Other (to be specified)	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
TOTAL	1.07	2.16	-	-	8.68	15.46	-	-	-	-	-	-	18.41	27.44	1,102.04	1,914.64	1,200.51	2,102.51
Commission and Rewards on (Excluding Reinsurance) Business written :															-	-	-	-
In India	1.07	2.16	-	-	8.68	15.46	-	-	-	-	-	-	18.41	27.44	1,102.04	1,914.64	1,200.51	2,102.51
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

FORM NL-6-COMMISSION SCHEDULE
Name of the Insurer: Kotak Mahindra Gene
Registration No. 152 and Date of Registra

kotak General Insurance

iscellaneous | **(Amount in Rs. Lakhs)**

Particulars	Workmen's Compensation/ Employer's		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Other segments [b]		Other Miscellaneous segments		Total Miscellaneous		Grand Total	
	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020	For the Quarter September 30, 2020	Up to the quarter September 30, 2020
Commission & Remuneration	1.59	3.10	-	-	1.64	2.79	-	-	-	-	-	-	38.18	60.35	937.98	1,645.24	1,036.50	1,797.66
Rewards	0.01	0.04	-	-	0.48	0.82	-	-	-	-	-	-	0.97	1.97	125.19	209.71	129.08	216.12
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	**1.60**	**3.14**	**-**	**-**	**2.12**	**3.61**	**-**	**-**	**-**	**-**	**-**	**-**	**39.15**	**62.32**	**1,063.17**	**1,854.95**	**1,165.58**	**2,013.78**
Add: Commission on Re-insurance Accepted	-	-	-	-	0.21	0.48	-	-	-	-	-	-	-	0.11	0.21	0.59	2.38	8.16
Less: Commission on Re-insurance Ceded	0.14	0.27	-	-	2.04	3.47	-	-	-	-	-	-	10.03	20.58	298.01	504.09	366.02	628.14
Net Commission	**1.46**	**2.87**	**-**	**-**	**0.29**	**0.62**	**-**	**-**	**-**	**-**	**-**	**-**	**29.12**	**41.85**	**765.37**	**1,351.45**	**801.94**	**1,393.80**
Break-up of the expenses (Gross) incurred																		
Individual Agents	0.01	0.01	-	-	0.24	0.48	-	-	-	-	-	-	-	0.03	41.19	74.18	42.83	76.49
Corporate Agents-Banks/FII/HFC	1.57	2.96	-	-	0.06	0.08	-	-	-	-	-	-	34.84	53.65	479.54	857.19	520.16	933.70
Corporate Agents-Others	-	-	-	-	-	-	-	-	-	-	-	-	0.09	0.12	40.78	87.74	85.74	142.28
Insurance Brokers	0.02	0.17	-	-	1.82	3.05	-	-	-	-	-	-	4.22	8.52	393.47	604.78	408.66	630.26
Direct Business - Onlinec	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
MISP (Direct)	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
Web Aggregators	-	-	-	-	-	-	-	-	-	-	-	-	-	-	49.85	112.44	49.85	112.44
Insurance Marketing Firm	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
Common Service Centers	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.35	1.27	0.35	1.27
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	58.00	117.36	58.00	117.36
Other (to be specified)	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
TOTAL	1.60	3.14	-	-	2.12	3.61	-	-	-	-	-	-	39.15	62.32	1,063.17	1,854.95	1,165.58	2,013.78
Commission and Rewards on (Excluding Reinsurance) Business written :																		
In India	1.60	3.14	-	-	2.12	3.61	-	-	-	-	-	-	39.15	62.32	1,063.17	1,854.95	1,165.58	2,013.78
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-