

PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

(Rs in Lakhs)

Sl.No.	Channels	For the quarter ended 31st Mar 2018		For the quarter ended 31st Mar 2017		Upto the quarter ended 31st Mar 2018		Upto the quarter ended 31st Mar 2017	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	2,969	418.27	150	12.74	7,577	1,020.22	344	26.47
2	Corporate Agents-Banks	23,289	2,619.59	12,437	1,220.38	75,385	8,681.19	38,124	3,855.24
3	Corporate Agents -Others	1,961	263.99	757	179.16	4,874	921.06	2,685	640.40
4	Brokers	13,549	1,361.21	5,817	443.67	43,294	3,354.04	13,462	1,192.89
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	9,407	420.94	22,657	842.80	72,221	1,992.78	35,559	1,670.31
7	Others-Web Aggregator	11,429	533.38	5,178	360.50	42,975	1,927.75	10,884	819.98
8	Others-Point of Sale	2,798	268.98	-	-	5,751	606.88	-	-
9	Others-MISP	53	35.23	-	-	53	35.23	-	-
	Total (A)	65,455	5,921.59	46,996	3,059.25	2,52,130	18,539.15	1,01,058	8,205.28
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	65,455	5,921.59	46,996	3,059.25	2,52,130	18,539.15	1,01,058	8,205.28