

Kotak Mahindra General Insurance Company Limited
IRDA Registration No. 152 Dated November 18, 2015



PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

(Rs in Lakhs)

Sl.No.	Channels	For the quarter ended 31st March 2016		For the quarter ended 31st March 2015		Upto the quarter ended 31st March 2016		Upto the quarter ended 31st March 2015	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	2,427	222.55	-	-	2,427	222.55	-	-
3	Corporate Agents -Others	340	79.94	-	-	340	79.94	-	-
4	Brokers	167	23.72	-	-	167	23.72	-	-
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	241	44.47	-	-	244	44.69	-	-
	Total (A)	3,175	370.68	-	-	3,178	370.89	-	-
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	3,175	370.68	-	-	3,178	370.89	-	-